



# CITY OF LONG BEACH

Department of Financial Management

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BUSINESS RELATIONS BUREAU

August 1, 2012

Miguel Guajardo  
El Camino Construction & Engineering Corp.  
P.O. Box 259  
Long Beach, CA 90801

SUBJECT: HUD Section 3 Business Recertification

Dear Mr. Guajardo:

We are pleased to advise you that you have successfully completed the HUD Section 3 Business recertification process. You have met the requirements by having 51% or more of your business ownership as low-income and lives in LA County and 30% or more of your permanent workforce comprised of moderate-income residents that live in LA County.

As a recertified HUD Section 3 business your business will remain on our list and continued to be submitted to developers and prime contractors when the City is about to initiate a construction project. By agreeing to hire low-income residents from Long Beach and neighboring Signal Hill you will help enhance the economic vitality of Long Beach and surrounding communities.

Your certification is good for three years as long as your contractor's license is valid and in good standing.

We want you to know that you may not see a lot of activity at any one time, although you will see regular activity over a period of time. Projects that will be coming out of the ground in the near future already have their contractors in place, but we will share your names with them in case they have any unforeseen needs.

To ensure that your company receives HUD Section 3 Business opportunities it is important that we are kept abreast of changes in your company business profile. It will be the responsibility of your company to provide updates; any changes should be submitted to us in writing.

Do not hesitate to contact us if additional information is needed. Your initial contact person for HUD Section 3 matters is Daisy Devlin, email: [Daisy.Devlin@longbeach.gov](mailto:Daisy.Devlin@longbeach.gov), (562) 570-6839. Correspondence should also be submitted to Daisy Devlin.

Again, congratulations on becoming a certified HUD Section 3 Business.

Sincerely,

A handwritten signature in black ink, appearing to read "Erik Sund".

Erik Sund  
Business Relations Manager